

Integration for a Big Picture



information technologies

InovaPrime is a global IT company with a core business in Consulting, Managed Services, Solution Development and Outsourcing. Our focus is improving solutions for clients and delivers high-quality, with the most recent and efficient technology.

Most of its customers are market leaders in their business areas and stand among the Fortune Global Top Companies.

InovaPrime was created in Portugal by a group of experienced consultants with a strong international focus, in 2005. Starting its international activities, first in Spain and today it has eight offices in Portugal, Spain, Denmark, Netherland, Sweden, Belgium and Switzerland.

Its portfolio includes multiple projects, its core business is Service Management and PPM solution, it implemented project at all industries.

Country
Portugal

www.inovaprime.pt

Introduction

The InovaPrime a global IT company, leading player in Consulting, Managed Services, Solution Development and Outsourcing across the Europe. Implement Governance.Business has allowed the business to gain an integrated visibility across all company areas, that lead to take the right decision based on accurate information.

Challenge

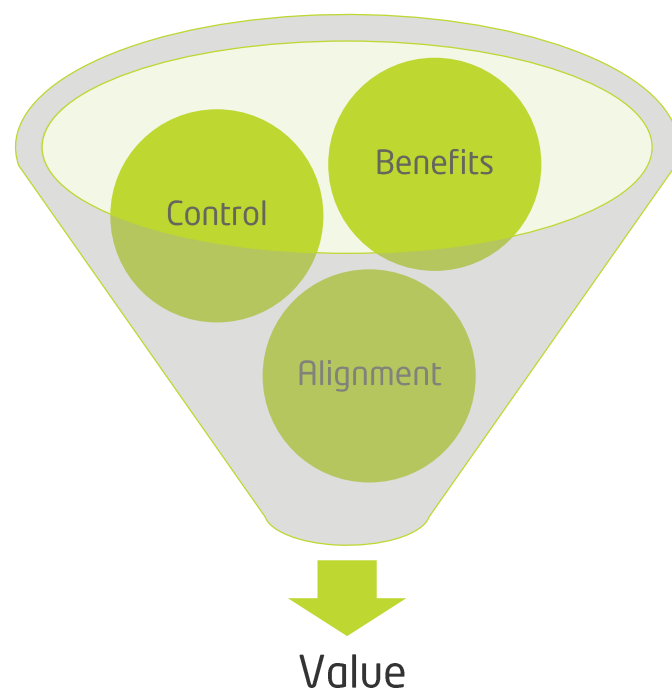
The InovaPrime had the need to replace the management applications, because on the one hand did not cover all management needs, and on the other some was at the end-of-life and were unsupported.

Implement a single tool that answers not only the needs of operational management of teams and customers, but also the areas of Strategic planning, Financial control, Projects pipeline, Knowledge management and CRM.

Solution

The InovaPrime CEO, after evaluate several market solutions, decided by the acquisition and deploy the Governance.Business solution, because it featured an integrated solution with answer to all management areas.

To a better control of risk and aloud a controlled change managing in the organization, the tool was deploy and configurated in a phased manner by each of the company areas.



Project

Duration

- 3 months;

Integration

- Financial Application
- AD (Active Directory)
- MS Project

SCOPE

- CRM
- Request Management
- Demand Management
- Financial Control
- Time Management
- Clients Management
- Project Control & Report
- Sales Management
- Services Management

Deployment Highlights



Results



Management

The resulting Governance.Business implementation established a single user interface across all company that improve the control and management of each company area.



Better Decision-making

This solution improve data collection, analysis and forecasting with minimal incremental workload and effort, and increases the forecasting's quality that leads to better decision-making.



Flexibility

The flexibility of the Governance.Business aloud several key customized features to support and enhance the control and the quality of the working and delivery projects and clients' management.